



Since our inception thirty years ago, *HVAC Sales & Supply Co., Inc.* has prided itself on delivering the highest quality and best value to our customers. As our many satisfied customers have come to know, *HVAC Sales & Supply Co., Inc.* offers not only products and services you can depend on, but also a convenient, cost-effective partnership that will help your business grow.

We offer Products, Programs and Support to help you get business, and be more profitable. This is a brief summary of some of what we have to offer. You have to ask yourself:

Does your supplier offer?

AdVantage Direct Mail Program: Ever wish you could target those nice neighborhoods around town that are ready for replacement, or send Pre-Season specials to your customers, or maybe you just want an easy way to say “Thank You” to a customer? With AdVantage you can. It’s all done online, no stamps to buy or envelopes to lick. It’s all done online and we can help you get set up and get started. Your customer gets a nice professional postcard with your message.

Consumer Financing: We offer financing through Wells Fargo to help you close more sales in the home. Consumers expect professional businesses to offer financing on big ticket items. Don’t lose sales because your competition offered a low monthly payment, or “6 Months No Interest”.

“No Hassle” Warranties: Our Tempstar products offer some of the best warranties in the industry including our “No Hassle” warranty. Products with the “No Hassle” warranty offer the home owner a new unit if they have a catastrophic failure. See our product literature or talk to one of our sales people for details.

Assurant Solutions Extended Warranties: Add up to 10 Years labor to our already great warranties.

Custom Company Brochures: You may have brochures for your equipment, but do you have a brochure for your most important product – your company? People buy from people, not from manufacturers. You need a brochure to tell them what’s special about your company.

Custom “Choices” Brochures: Everybody likes to have choices. Many of the most successful companies have been successful by offering their customers “Good – Better – Best”. With this professionally done brochure you can easily offer your customers choices. The best part: you choose which great Tempstar products are offered.

Custom Website: The Internet has changed the way many people buy. If you don’t have a presence on the web, you may be losing sales. We can help you put together a website for your company.

Advertising Materials: Newspaper, radio, billboards, TV? You name it; we can help you advertise in it.

Building Signs: Let us put a professional lighted sign on your building. The sign features an attractive Tempstar logo and Your Company Name.

Truck Signage: Whether it's a full blown truck/van package, or Tempstar decals, we can help get your truck noticed.

Yard Signs: Let the neighborhood know you're available. While you're doing the job place this attractive yard sign in the front yard. The neighbors will have your name and number so they can get their system repaired or replaced too.

Uniforms and Casual wear: Get your crew looking good. Whether its uniforms for your installers and techs or Polo's for you or your salespeople, we can help you look professional.

Promotions: Throughout the year we offer different promotions. It may a special offer on products, and chance to earn points for prizes, or chances to win a big screen TV.

Events: Dealer Meetings, Factory Tours, Open Houses, Training Events, Tailgating, Ball Games, Product Launches and Free Lunch Days. Different events at different times of year – come join us.

Co-Op: Tempstar Dealers earn co-op dollars that they can apply to advertising and marketing programs and materials.

Business Training: All contractors work many untold hours working “in” their business – the most successful ones spend time working “on” their business. Whether it's in the classroom, or personal consulting, or our popular “Small Business University Audio Series”, we can help. Most HVAC company owners started out as installers or technicians. Just like you had to learn to use the tools and instruments you have to learn how to work “on” your business.

Technical Service Advisor (TSA) Program: No matter how good a technician you are, sometimes we all need some assistance. We have a fulltime Service Advisor that is available to help by phone, or with a job visit. This isn't some “factory guy” in New York or Dallas; this is someone from HVAC whose job it is to help you solve problems.

Technical Training: The HVAC business is constantly changing; if you don't work to stay informed, you'll fall behind. We offer classes, training materials and personal consulting on a wide range of subjects. We also offer NATE review and testing and EPA Refrigerant Certification testing.

Product Training: New products, specialty products, new technologies.

And More: Visit us at www.gohvacsales.com, www.facebook.com/GoHVACSales, or call or visit one of our locations we'd like to discuss how we can become a profitable part of your business!